

Message Text

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PAGE 01 BUENOS 01336 181559Z
ACTION ARA-10

INFO OCT-01 ISO-00 EB-08 L-03 TRSE-00 AID-05 IGA-02 /029 W
-----182036 096375 /43

R 181230Z FEB 77
FM AMEMBASSY BUENOS AIRES
TO USDA/FAS WASHDC
INFO AMEMBASSY BRASILIA
AMEMBASSY CARACAS
AMEMBASSY SANTIAGO
AMEMBASSY LIMA
AMEMBASSY BOGOTA
SECSTATE WASHDC 9172

UNCLAS BUENOS AIRES 1336

GRAIN & FEED DIV. FCA FROM AGATT

E.O. 11652: N/A
SUBJECT: ARGENTINA SUSPENDS FURTHER WHEAT SALES DECLARATIONS
(11-AL-9)

TOFAS 37/AR 7020

1. JUNTA NACIONAL DE GRANOS HAS REQUESTED COOPERATION OF PRIVATE SHIPPERS AND COOPERATIVES TO RESTRAIN FROM MAKING ADDITIONAL WHEAT SALES DECLARATIONS UNTIL JUNTA COMPLETES REVIEW OF CURRENT WHEAT AVAILABILITY SITUATIONS. SHIPPERS AND COOPERATIVES HASVE AGREED TO WITHHOLD MAKING ADDITIONAL SALES DECLARATIONS FOR ONE WEEK. ACCEPTANCE BY JUNTA OF SALES DECLARATIONS IS EQUIVALENT TO ISSUANCE OF EXPORT LICENSE. THIS ACTION TAKEN AS JUNTA CONCERNED THAT EXPORT COMMITMENTS GETTING TOO LARGE VIS-A-VIS POTENTIAL EXPORTABLE SUPPLY. JUNTA ALSO RAISED MINIMUM EXPORT PRICE BELOW WHICH IT WILL NOT ACCEPT SALES DECLARATIONS TO \$97 PER TON FOR FEB-MARCH SHIPMENTS RISING \$1 PER MONTH TO \$104 FOR SETPBEMBER SHIPMENT REFLECTING TIGHT SITUATION,
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PRICES HAVE BEENRISING AND LAST WEEK 130,000 TONS SOLD TO BRAZIL AT \$97.50 TO \$99.40 PER TON FOB. BEGIN NOT PUBLICA-TION:

2. FOLLOWING IS AGATT ANALYSIS OF CURRENT WHEAT SITUATION: PRODUCTION ESTIMATED AT 11.0 MILLION TONS AND NET EXPORTABLE SURPLUS (NO ALLOWANCE FOR STOCK CHANGES ALTHOUGH BEGI-

NNING STOCKS MAY HAVE BEEN AROUND ONE MILLION TONS) ESTIMATED AT 6.5 MILLION TONS. EXPORT COMMITMENTS CALCULATED AS FOLLOWS: SALES DECLARATION BY PRIVATE SHIPPERS 4.4 MILLION TONS, BILATERAL AND DIRECT SALES (INCLUDING 500,000 TONS WITH CHILE AND 160,000 TONS WITH PERU) 1.2 MILLION TONS AND BILATERAL JUST SIGNED WITH VENEZUELA FOR 300,000 TONS FOR TOTAL OF 5.9 MILLION TONS.

UNDERSTAND THAT JUNTA MAY ONLY BE ESTIMATING PRODUCTION AT 10.6 MILLIONS, THEREFORE, THEIR CONCERN FOR INCREASING EXPORT COMMITMENTS IS OBVIOUS. IN ANY CASE, GIVE UNCERTAINTY ABOUT FINAL CROP FIGURE AND MARKET SIGNAL OF RISING PRICES, IT IS CLEAR THAT EXPORT COMMITMENTS AS PRESENTED ABOVE ARE APPROACHING LIMIT ESPECIALLY FOR THIS EARLY STAGE IN MARKETING SEASON.

3. SEVERAL AREAS ARE UNCLEAR. IN CASE OF 500,000 TONS BILATERAL WITH CHILE, SHIPPERS HAVE BEEN INFORMED THAT SALES ARE TO BE MADE BY THEM AND NOT JUNTA, THUS, IN CALCULATION OF EXPORT COMMITMENTS, THERE COULD BE DOUBLE COUNTING IF SHIPPERS HAVE ALREADY MADE SALES DECLARATIONS IN ANTICIPATION OF FUTURE SALES. IF THIS IS THE CASE, TOTAL SALES COMMITMENTS MAY BE LESS THAN 5.9 MILLION TONS. ALSO, 150,000 TONS WITH ALGERIA AND 75,000 TONS WITH LIBYA ARE INCLUDED IN BILATERAL TOTAL OF 1.2 MILLION TONS, BUT LITTLE IS KNOWN AS TO HOW FIRM THESE AGREEMENTS ARE.

4. ALTHOUGH ADDITIONAL NEW SALES DECLARATIONS ARE TEMPORARILY SUSPENDED, THIS DOES NOT NECESSARILY MEAN THAT ARGENTINE WHEAT WILL NOT BE OFFERED AT TENDERS SUCH AS BRAZIL
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LIAN AS SHIPPERS MAY HAVE MADE DECLARATIONS IN ANTICIPATION OF FUTURE SALES.

5. CONCERNING RECENTLY SIGNED BILATERAL WITH VENEZUELA THAT INCLUDES 300,000 TONS OF WHEAT AND 300,00 TONS OF CORN AND/OR SORGHUM, THIS IS DESCRIBED AS A FRAMEWORK AGREEMENT. AS OPPOSED TO 1976 AGREEMENT, SALES OF ARGENTINE GRAINS ARE SUPPOSED TO BE MADE BY PRIVATE SHIPPERS, NOT JUNTA AS WAS CASE IN 1976. ALSO, REQUIREMENT THAT SHIPMENTS BE DIVIDED 50/50 BETWEEN ARGENTINE/VENEZUELAN VESSELS HAS BEEN DROPPED. SALES ARE TO BE ON COMMERCIAL BASIS AND SAID NOT TO INCLUDE BILATERAL TRADE CONSIDERATIONS ALTHOUGH IN SIGNING AGREEMENT VENEZUELA IS INDICATING AN INTENT TO DIVERSIFY ITS SOURCES OF GRAIN AND TO DIRECT AT LEAST SOME OF ITS PURCHASING TOWARDS SOUTH AMERICA. END NOT FOR PUBLICATION.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: WHEAT, AGRICULTURAL PRODUCTION, EXPORT CONTROLS
Control Number: n/a
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Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
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Format: TEL
From: BUENOS AIRES
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770228/aaaaazaj.tel
Line Count: 113
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: b0a97cc4-c288-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
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Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3285446
Secure: OPEN
Status: NATIVE
Subject: ARGENTINA SUSPENDS FURTHER WHEAT SALES DECLARATIONS (11-AL-9) TOFAS 37/AR 7020
TAGS: EAGR, ETRD, AR
To: USDA
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/b0a97cc4-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009